# Acceptance & Submission Guidelines

Photography





## Photography Unique Positioning

At Catawiki, we auction original and limited editions Photographs, as well as rare photomechanical prints, picked from selected photographers, photography publishers and agents.

We serve the starting as well as the advanced photography collector to harder to find photographs and photomechanical prints on the market. Because potential buyers come to Catawiki looking for special, interesting items, our **in-house experts select every piece** for our auctions. They ensure items are of **premium quality** and are presented in the best possible way.

This expert selection helps **keep our bidders excited**, because they can find rare, special **pieces they're interested in**. This also helps our **sellers have great selling experiences**.

At Catawiki, we're constantly moving forward. We focus on premium products that really get buyers' attention. This opens up opportunities for success for you.

From the 10+ million people who visit Catawiki every month, we gain valuable information on what they're passionate about and what they're looking to buy.

With your help, we want to make sure we meet this high demand and offer the special objects that excite our growing number of bidders.

In these guidelines, we've defined the special pieces that bidders look for in our Photography auctions. We'll also guide you through what you need to successfully offer your Photography items for auction.

Our experts and account managers will be available to support and guide you towards success on Catawiki.

Thank you for joining us on this exciting journey!



## **Product Guidelines**

At Catawiki we auction photographs made by both from reputable and recognised photographers of the 19th & 20th century, to the emerging talent of the 21st century. For our Photography auctions we look for and curate:

- Scarce photographs & rare photomechanical prints that are not widely available on the market
- Photographs that are made by recognized & reputed photographers
- Photographs of historical or photo-historical value / subject matter that is appealing to collectors
- Photographs clearly attributed by a signature (imprinted) or stamp from the photographer or an acknowledged representative and that are in good condition at minimum

## **Rare photographs and collectable photomechanical prints**

We seek a range of rare and collectable photographs and photomechanical prints that are not easily available on the secondary market. This includes:





- 19th, 20th and 21st century photographs by photographers with artistic, historical or cultural value
- Vintage photographs and official reprints of photographs (reprinted by the photographer or by their representatives)
- Vintage press photos stamped or marked pre 1990's
- Limited edition prints with only a low quantity available, in relation to the photographer's profile

## Made by recognized & researchable photographers

To be of interest to our bidders, photographs or photomechanical prints should be made by an artist or photographer that can be found in one of the following reference catalogues and whose work has a proven secondary market value of at least €75

### Photographers' Reference catalogues, e.g. Online:

- http://pic.nypl.org/
- https://rkd.nl/en/
- http://www.getty.edu/art/photographs/
- http://data.bnf.fr/

### **Reference Books:**

- "The Thames & Hudson Dictionary of Photography"Edited by Nathalie Herschdorfer
- "The Photograph Collector's Guide" Lee D. Witkin & Barbara London

An indication for the secondary market value can be obtained at auction houses & platforms, such as: catawiki.com, artprice.com, or artnet.com

Works by emerging or unlisted 21st century photographers can be of interest as well, but need to meet the requirements listed on the following section.



## Works by Emerging, not listed 21st century photographers

We are welcoming emerging & unlisted 21st century photographers with the following criteria:

- Photographer has their own professional website
- Has academic accreditation in photography (minimum BA) or if self taught, a reputable list of exhibitions or awards, or is represented by a distinguished gallery
- The works of the photographer are very likely to appeal to a wide audience
- Photographers without any auction track record may offer 3 different photos at auction as a trial. We'll be happy to continue auctioning works of the photographs if at least one of the three trial attempts reaches more than €75
- Our experts will gladly assist in selecting the right works to be put up for auction

X We do not allow 'print on demand' lots. All lots must be printed, signed and in edition

X Works by hobby or amateur photographers that don't have artistic or historical value are not suitable





## Press images and promotional photographs

We seek press images and promotional photographs or prints that were made pre-1990's

True vintage prints are most desired by our bidders, followed by 'period' prints

Vintage prints: printed in the year or very close to the year the photograph was taken Period prints: dating around decade after the event (e.g. photographed in 1961 with the print made in 1969)

### Later re-prints generate minimal interest with our bidders and may not be suitable for auction.

This refers to prints that were printed decades after the year the photograph was taken (e.g. the photograph was taken in the 1920's while the re-print was made in the 1990's). This needs to be supported with clear and original date stamps, usually found on the reverse.

Subject - Photographs with subjects that were historically important are popular with bidders, especially if this subject is at the height of their fame.

Author – The photographer is very important, well-known photojournalists like Robert Capa or street photographers such as Henri Cartier-Bresson's prints are intrinsically more valuable than an unknown staff photographer.

Provenance - The more original, clear and detailed markings on the reverse of the print the better.

To be accepted, prints should have at least one marking identifying the source on the reverse, usually a Photo Agency or Newspaper stamp although sometimes they are stamped with the name of the photographer themselves.

We will not accept any print no matter the subject, condition or quality if there is no way to validate the origin. Ideally photos will have the original press clipping or 'snipe' and original date stamps.

## Unsuitable types of photographs, prints and books

There are several types of photographs or prints that aren't accepted at our auctions with regards to compliance and lack of interest from our buyers:

- Underage photographs and pornographic photographs
- Al photography that has no photographic value
- Digital versions of photos or prints on demand
- Unofficial reprints (untraceable to the source, e.g. estate, photographer, heirs, etc.)
- No negatives from before c. 1900 (except calotypes), negatives from a later period can only be offered by the copyright holder
- Single photomechanical reproductions taken from low value books or high volume portfolios, unless the individual value of a single print is over €75
- Prints without a signature (imprinted) or stamp
- Photographs, photomechanical prints, books, portfolios, boxes with photos, loose photos etc. that have been produced by publishers, archives, etc. in open editions and that are still generally available on the secondary market or publishing houses
- Printer proofs

Photobooks are not suitable for our Photography auction but may be offered in the dedicated Art & Photography Book auction.

Posters will not be auctioned within the Photography category, these can be offered for review at the poster auction.





## **Clearly visible attribution to the photographer**

Collectors are particularly interested in works that can be clearly attributed to the maker and origin



Photographs and photomechanical prints generally need to be clearly attributed with one or more of the following:

- a signature, hand signed by the photographer or representatives, or imprinted with the negative
- a stamp from the photographer's studio or an acknowledged representing estate, photo agency or publisher
- clear documentation of the work or its attribution to the photographer in catalogues, books or other publications
  - This can be the case for loose photomechanical prints

X unsigned or unstamped photographic, or undocumented prints are not suitable for our auctions

## Examples of desired photographers for our auctions per country

Photographers with high demand on the market that show good examples of what we are looking for. The list is not final and photographers not included may still be accepted.

Albania	Australia	Austria	Belgium	Canada	Cuba	Denmark
Gjon Mili	Brassington	Herbert Bayer	Jean-Marie	Bryan Adams	Alberto Korda	Per Bak Jensen
	Harold Cazneaux	Andreas Bitesnich	Bottequin	Roy Arden		Krass Clement
Argentina	Max Dupain	Wilhelm J. Burger	Dirk Braeckman	George Barker	Czech Republic	Kristen Feilberg
	Bill Henson	Ernst Haas	Martine Franck	Edward Burtynsky		Jan Grarup
Horacio Coppola	Petrina Hicks	Alexander Hammid	Harry Gruyaert	Geneviève Cadieux	František Drtikol	Keld Helmer-Petersen
Sara Facio	Frank Hurley	Gottfried Helnwein	Carl de Keyzer	Yousuf Karsh	Jaromir Funke	Jesper Høm
Esteban Gonnet	Russell James	Edith Tudor-Hart	Marc Lagrange	Arnaud Maggs	Rudolf Koppitz	Kirsten Klein
Annemarie Heinrich	Charles Kerry	Dora Kallmus	Eugène Lemaire	Richard Maynard	Josef Koudelka	Astrid Kruse Jensen
Alejandro Kuropatwa	Peter Lik	Lisette Model	Marcel Mariën	Raphael Mazzucco	Antonín Kratochvíl	Anton Melbye
Adriana Lestido	Tracey Moffat	Inge Morath	Koen van Mechelen	Julie Moos	Rudolf Franz	Jacob Riis
Marcos Lopez	Charles Page	Baron Raimund von	Filip Naudts	Freeman Patterson	Lehnert	Jacob Aue Sobol
Alessandra Sanguinetti Trent Parke		Stillfried	Stefan Vanfleteren	Robert Polidori	Markéta Luskačová	
Grete Stern	Wolfgang Sievers	Erwin Wurm		Floria Sigismondi	Karel Plicka	Ecuador
	lan Wallace			Sam Tata	Jan Saudek	
	Anne Zahalka Pata		Brazil	Larry Towell	Jindřich Štreit	Hugo Cifuentes
				Jeff Wall	Josef Sudek	C C
			Marc Ferrez	Brian Wood	Miroslav Tichý	Ethiopia
			Vik Muniz		, Josef Větrovský	•
			Caio Reisewitz	China	,	Aida Muluneh
			Sebastião Salgado			
			0			

Liu Bolin Wanimal

### Finland

Ismo Hölttö Sirkka-Liisa Konttinen

### France

Olympe Aguado **Hippolyte Arnoux** Yann Arthus-Bertrand Eugène Atget **Edouard Baldus Bruno Barbey** Jean Baudrillard **Hippolyte Bayard** Auguste-Rosalie Bisson Louis Désiré Blanquart-Evrard Patrick Demarchelier Félix Bonfils **Edouard Boubat** Alexandra Boulat Jean-Christian Bourcart Guy Bourdin Marcel Bovis Bruno Braquehais

Brassaï Adolphe Braun **Denis Brihat** Jean-Marc Bustamante Claude Cahun Sophie Calle Henri Cartier-Bresson Jean-Philippe Charbonnier Désiré Charnay Antoine Claudet Lucien Clergue Denise Colomb Paul de Cordon Jules Gervais-Courtellemont Louis-Jacques-Mandé Daguerre Luc Delahaye André-Adolphe-Eugène Disdéri Robert Doisneau Pierre Dubreuil Maxime Du Camp Denise Colomb Jean Louis Marie Eugène Durieu **Bernard Faucon** Gerard Pietrus Fieret Fernand Fonssagrives Auguste François Léon Gimpel

Joseph-Philibert Girault de Prangey André Giroux Olivier Grunewald Emile Gsell Laure Albin Guillot Raoul Hausmann Florence Henri Jacques Henri Lartigue Lucien Hervé Jules Itier Pierre Jahan Jean-François Jonvelle Francois Kollar Marc Lagrange Gustave Le Gray Henri Le Seca Auguste and Louis Lumière Benedicte Van der Maar Pascal Meunier Jean-Baptiste Mondino Jean Moral Nadar Nicéphore Niépce Orlan Gilles Peress Bernard Plossu **Constant Puyo** 

Gérard Rancinan Henri-Victor Regnault **Bettina Rheims** Marc Riboud Willy Ronis Albert Rudomine Stéphane Sednaoui Jeanloup Sieff Camille Silvy Hedi Slimane **Christine Spengler** Maurice Tabard Antoine Tempé Jean-Baptiste Tournassoud Sabine Weiss

### Germany

Christian von Alvensleben Dieter Appelt Walter Ballhause Uta Barth Bernd and Hilla Becher Hans Bellmer Henning von Berg Sibylle Bergemann **Ruth Bernhard** Peter Bialobrzeski

Ilse Bing Karl Blossfeldt Anna and Bernhard Blume Anton Bruehl Max Burchartz Alfred Eisenstaedt Franz Fiedler **Gisèle Freund** Wilhelm von Gloeden Franz Grainer Andreas Gursky John Gutmann Esther Haase Harald Hauswald Heinz Hajek Halke Fritz Henle Hannah Höch Candida Hofer Heinrich Hoffmann Lotte Jacobi Clemens Kalischer Germaine Krull Heinrich Kühn Karl Lagerfeld Frnst Heinrich Landrock Herbert Tobias Peter Leibing

Peter Lindbergh

Herbert List Loretta Lux Hans Namuth Helmut Newton Heinz von Perckhammer Walter Peterhans Michael Poliza Guglielmo Plüschow Albert Renger-Patzsch I eni Riefenstahl Michael Ruetz Thomas Ruff Erich Salomon August Sander Michael Schmidt Stefanie Schneider Friedrich Seidenstücker Katharina Sieverding **Giorgio Sommer** Thomas Struth Juergen Teller Peter Thomann Elsa Thiemann Wolfgang Tillmans Fllen von Unwerth Chris von Wangenheim Michael Wolf

Greece	India
Nikos Economopoulos Yannis Kontos Nelly's	Lala Deen Dayal Raghubir Singh
Lucas Samaras	Indonesia
Hong Kong	Kassian Cephas
Ho Fan	Iran
Hungary	Abbas Reza Deghati
Brassaï	Manoocher Degl
Cornell Capa	Bahman Jalali
Robert Capa	Shirin Neshat
Zoltán Glass	Newsha Tavakoli
Lucien Hervé	Alfred Yaghobza
André Kertész	
László Moholy-Nagy	
Martin Munkácsi	Ireland
Nickolas Muray	
	Maeve Berry
Iceland	Bob Carlos Clark
Ragnar Axelsson	

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eghati cher Deghati n Jalali leshat Tavakolian Felice Beato aghobzadeh/ Berry Elio Ciol

rlos Clarke

Piero Gemelli Luigi Ghirri Mario Giacomelli Mimmo Jodice Fosco Maraini Nino Migliori Tina Modotti Paolo Monti Ugo Mulas Fratelli Alinari Giuseppe Palmas Marco Anelli Dino Pedriali Olivo Barbieri Paolo Pellegrin Letizia Battaglia Valentino Petrelli Gabriele Basilico Secondo Pia Vanessa Beecroft Franco Pinna Antonio Beato **Fulvio Roiter** Paolo Roversi Gianni Berengo Ferdinando Scianna Antonio Bragaglia Francesco Scavullo Giacomo Brogi Tazio Secchiaroli Romano Cagnoni Luca Campigotto Vittorio Sella Enzo Sellerio Giuseppe Cavalli Frederick Sommer Mario Sorrenti Yvonne De Rosa Oliviero Toscani Adolfo Farsari

Japan Franco Fontana Ei-Q Luigi Veronesi Massimo Vitali Ogawa Kazumasa Vincenzo Laera

Nobuyoshi Araki Moriyama Daido Hosoe Fikoh (细江英公) T. Fnami Masao Gozu Sawatari Hajime Tadahiko Hayashi Kimura Ihei (木村伊兵卫) Seiryū Inoue Taikichi Irie Bishin Jumonji Rinko Kawauchi Domon Ken Ihei Kimura Kusakabe Kimbei Shinoyama Kishin Akira Komoto Seiji Kurata Kusakabe Kimbei Kineo Kuwabara Daidō Moriyama Yasushi Nagao Ikkō Narahara

Akira Satō Tokihiro Satō **Kishin Shinoyama** Issei Suda Hiroshi Sugimoto Yutaka Takanashi Tamamura Kozaburō Nakahira Takuma (中平卓马) Shōmei Tōmatsu Uchida Kuichi Shōji Ueda Ueno Hikoma Hiroshi Watanabe Ishikawa Yoji Kohei Yoshiyuki

### Latvia

Philippe Halsman

### Lithuania

Izis Bidermanas Antanas Sutkus Mali

Alioune Bâ Seydou Keïta Malick Sidibé

### Morocco

Lalla Essaydi

### Mexico

Lola Álvarez Bravo Manuel Álvarez Bravo **Enrique Metinides** 

### Netherlands

Hans Aarsman **Emmy Andriesse** Jan Banning Eva Besnyö George Hendrik Breitner Koos Breukel Anton Corbijn Martien Coppens Jan Dibbets

Micha Bar-Am Naday Kander 7iv Koren Alex Levac

Israel

### Italv

Elspeth Diederix Willem Diepraam **Rineke Diikstra** Desiree Dolron Charlotte Dumas Ed van der Elsken Ruud van Empel Gerard Fieret Carli Hermès Teun Hocks Rob Hornstra Ata Kando Johan van der Keuken Hendrik Kerstens Isidore van Kinsbergen Inez van Lamsweerde Frans Lanting Dana Lixenberg Bertien van Manen Hans van der Meer Hellen van Meene Vincent Mentzel Cas Oorthuys Frwin Olaf Carla van de Puttelaar

Sanne Sannes Viviane Sassen **Kees Scherer** Bert Theunissen Piet Zwart

### New Zealand

Laurence Aberhart Mark Adams **Brian Brake** Marti Friedlander **Robin Morrison** Ans Westra

### Pakistan

Huma Mulji Peru

Mario Testino

Poland Jan Bułhak **Zbigniew Dłubak David Seymour** Stanisław Ignacy Witkiewicz Casimir Zagourski

Martín Chambi

# Portugal

Daniel Blaufuks José Manuel Rodrigues

Russia

### Alexey Brodovitch Dimitri Frmakov George Hoyningen-Huene Yevgeny Khaldei Sergei Lvovich Levitsky El Lissitzky Gueorgui

Pinkhassov Alexander Rodchenko Nicolas Tikhomiroff Alexey Titarenko Roman Vishniac

Singapore

John Clang

Slovakia Irena Blühová

### South Africa

David Goldblatt Sam Haskins **Pieter Hugo** Alf Kumalo Michael Meyersfeld Santu Mofokeng Billy Monk Jürgen Schadeberg Guy Tillim

### Spain

Alberto Garcia Alix Colita Joan Colom José Ortiz-Echagüe Joan Fontcuberta Pere Formiguera Rafael Garzon Jean Laurent Ouka Leele Chema Madoz Isabel Muñoz Jose Villarubia Eugenio Recuenco Cristina García Rodero Alberto Schommer Eduardo Westerdahl

### Sweden

Lennart Nilsson Anders Petersen Oscar Gustave Reilander

### Switzerland

Werner Bischof René Burri **Robert Frank** Helmar Lerski Pierre Rossier **Didier Ruef Roman Signer** 

### Taiwan

Chien-Chi Chang

### Turkey

Ara Güler

Ukraine

**Boris Mikhailov** 

### United Kingdom

Fred Archer Antony Armstrong-Jones, 1st Earl of Snowdon known as "Snowdon" Anna Atkins David Bailey Shirley Baker Alexander Bassano **Richard Beard** Cecil Beaton Francis Bedford George Beldam Harry Benson **Richard Billingham** John Blakemore Dorothy Bohm Henry Bond Samuel Bourne Jane Bown **Bill Brandt** Alfred Buckham John Bulmer Victor Burgin

Larry Burrows Julia Margaret Cameron William Carrick Lewis Carroll Andrew Catlin Hugh Cecil George Davison Corinne Dav John Deakin Hugh Welch Diamond Terence Donovan W. & D. Downey Peter Henry Emerson **Roger Fenton** Anna Fox Stuart Franklin John French Francis Frith Adam Fuss Alexander Gardner Fay Godwin Andy Goldsworthy Paul Graham

David Hamilton Bert Hardv Sam Haskins Steve Hiett David Octavius Hill Alfred Horsley Hinton **David Hockney** Frederick Hollyer Robert Howlett David Hurn Charles Jones **Philip Jones Griffiths** Michael Kenna Chris Killip William Umpleby Kirk Gary Knight Nick Knight Jim Lee Patrick Lichfield lain MacMillan Simon Marsden John Jabez Edwin Mayall Roger Mayne Angus McBean Linda McCartney Mary McCartney

Don McCullin Donald Mennie Mert and Marcus **Raymond Moore** Eadweard Muybridge Graham Nash Jimmy Nelson William Notman Tim Page **Richard Pare** Norman Parkinson Martin Parr Rankin Tony Ray-Jones David Redfern Sophy Rickett Grace Robertson James Robertson Henry Peach Robinson George Rodger Horatio Ross William Saunders **Charles Roscoe** Savage **Charles Shepherd** 

Graham Smith Pennie Smith Humphrey Spender Chris Steele-Perkins John Stezaker Francis Meadow Sutcliffe Homer Sykes William Fox Talbot Sam Taylor-Wood John Thomson Linnaeus Tripe James Valentine Nick Waplington Patrick Ward Albert Watson George Washington Wilson John Muir Wood Walter B. Woodbury Yevonde



### **United States**

Slim Aarons **Berenice Abbott** Ansel Adams Eddie Adams Robert Adams Cris Alexander **Diane Arbus** David Armstrong **Eve Arnold Richard Avedon** John Baldessari Jamie Baldridge Lewis Baltz **Tina Barney** George Barris Lillian Bassman Charles Belden William A Bell E. J. Belloca Erwin Blumenfeld A. Aubrey Bodine Phil Borges Alice Boughton Margaret Bourke-White

Mathew Brady Jim Brandenburg Marilyn Bridges Anne Brigman Mike Brodie Dan Budnik Wynn Bullock Christopher Burkett Harry Callahan Paul Caponigro Keith Carter Sarah Charlesworth William Christenberry Larry Clark William Claxton Alvin Langdon Coburn Lois Conner Linda Connor Martha Cooper Jeff Cowen Gregory Crewdson Ted Croner Imogen Cunningham Asahel Curtis Edward S. Curtis Louise Dahl-Wolfe

**Bruce Davidson** Lvnn Davis F. Holland Day Loomis Dean Rov DeCarava Joe Deal Jack Delano Philip-Lorca diCorcia John Dominis Jeff Dunas **Dutton & Michaels** Charles C. Ebbets Harold Eugene Edgerton John Paul Edwards William Eggleston Rudolf Eickemeyer, Jr. Alfred Eisenstaedt Mitch Epstein **Flliott Frwitt** Walker Evans Louis Faurer James Fee Andreas Feininger George Fiske Leonard Freed Lee Friedlander Eva Euka Ron Galella

William Garnett Arnold Genthe Ralph Gibson Bruce Gilden Guy Gillette Steve Giovinco Frank Gohlke Anthony Goicolea Jim Goldberg Nan Goldin Greg Gorman John Gossage William P. Gottlieb **Emmet Gowin** Katy Grannan Herb Greene Timothy Greenfield-Sanders Jill Greenberg Lois Greenfield **Bob Gruen** Adelaide Hanscom **Charles Harbutt** Ron Haviv Masumi Hayashi Frank Jay Haynes

William Heick Todd Hido John K. Hillers David Hilliard Lewis Hine Hiro Horst P. Horst Peter Hujar George Hurrell Walter looss Yasuhiro Ishimoto William Henry Jackson Alfred Cheney Johnston John S. Johnston Pirkle Jones Gertrude Käsebier Consuelo Kanaga **David Michael** Kennedy Darius Kinsey William Klein Karen Knorr George Krause Justine Kurland David LaChapelle

Bob Lampert Dorothea Lange Clarence John Laughlin Alma Lavenson Lisa Law Russell Lee Annie Leibovitz Neil Leifer Herman Leonard 7oe Leonard Sherrie Levine David Levinthal Helen I evitt Jerome Liebling O. Winston Link George Platt Lynes Danny Lyon Vivian Maier Christopher Makos Sallv Mann Robert Mapplethorpe Mary Ellen Mark Margrethe Mather Gordon Matta-Clark Will McBride

Steve McCurry Laura McPhee Steven Meisel Susan Meiselas Jeff Mermelstein Joel Meyerowitz Duane Michals Lee Miller **Richard Misrach** Charles Moore Abelardo Morell Wright Morris Carl Mydans James Nachtwey Arnold Newman Nicholas Nixon Michael O'Brien Catherine Opie Timothy Ruth Orkin O'Sullivan Paul Outerbridge **Bill Owens** Gordon Parks Robert ParkeHarrison Irving Penn

Jack Pierson Sylvia Plachy David Plowden Eliot Porter Victor Prevost **Richard Prince** William H. Rau Man Rav **Eugene Richards Terry Richardson Robert Riger** Frank Rinehart Herb Ritts Thomas C. Roche Milton Rogovin Matthew Rolston Ben Rose Joe Rosenthal Martha Rosler Arthur Rothstein Andrew J. Russell **Rocky Schenck** Allan Sekula Mark Seliger John Sexton Jamel Shabazz

**Charles Sheeler Cindy Sherman Stephen Shore** Julius Shulman Lorna Simpson Aaron Siskind Sandy Skoglund Neal Slavin Moneta Sleet Henry Holmes Smith Carl Van Vechten W. Eugene Smith Melvin Sokolsky Alec Soth John Stanmeyer **Edward Steichen** Joel Sternfeld Louis Stettner Alfred Stieglitz Ezra Stoller Paul Strand Jock Sturges John Szarkowski Francesco Scavullo Andres Serrano Isaiah W. Taber Paulette Tavormina

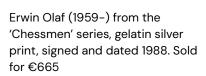
Joyce Tenneson George Tice Arthur Tress Spencer Tunick Peter Turnley Jerry Uelsmann Doris Ulmann John Vachon James Van Der Zee Max Vadukul Andy Warhol **Carleton Watkins Bruce Weber** Weegee Carrie Mae Weems William Wegman Eudora Welty Henry Wessel, Jr. Brett Weston Cole Weston Edward Weston Minor White Jeff Widener Christopher Williams **Bob Willoughby** 

Garry Winogrand Ernest Withers Joel-Peter Witkin Marion Post Wolcott Francesca Woodman Don Worth Max Yavno **Bunny Yeager** David Drew Zingg Monte Zucker



# Samples of photos we are looking for in different price categories, successfully auctioned at Catawiki in the past

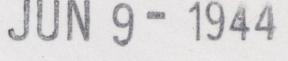




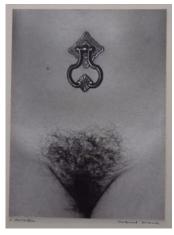


Mick Rock (1949–) David Bowie, C-Print, signed, edition 15/50. Sold for €600





Robert Capa (1913-1954) Associated Press, D-day, Normandy France, 9th June, 1944. Vintage Wired Press photo. Gelatin silver print. Sold for €1,349



Marcel Mariën (1920-1993) "L'ouverture", 1983, Gelatin silver print, edition %, Sold for €650

# Samples of photos we are looking for in different price categories, successfully auctioned at Catawiki in the past



Shinkichi Tajiri (1923-2009) "Joey", daguerreotype, 1976, signed, from exhibition Kröller-Muller. Sold for €700



Mary Ellen Mark (1940-2015) Amanda and her cousin Amy, Valdese, North Carolina, 1990, Gelatin silver print on baryta paper, signed and dedicated on the back. Sold for €1,600

19th century Japanese Studio album, 50 hand coloured albumen photographs. Sold for €1,750



Toute la famille à Moto - 1962 - Maluck Sidile III 2002

Malick Sidibé (1936–2016) "Toute la famille en moto", Gelatin silver print, 1962, printed 2001, signed. Sold for €1,650



# Samples of photos we are looking for in different price categories, successfully auctioned at Catawiki.



Robert Mapplethorpe (1946–1989) Thomas, 1986, gelatin silver print, signed, edition 7/10, 1986. Sold for €10,000



Hendrik Kerstens (1956-) 'Bag' UltraChrome print, signed, AP ½, 2007. Sold for €15,000



Robert Doisneau (1912–1994) Le Regard Oblique, 1948, gelatin silver print, printed later, signed on recto. Sold for  $\pounds 2,600$ 



## Condition

Bidders like to see as many details about the lot as possible, especially the particular condition of an item.

**Original State (OS)** A photograph in the condition of its original manufacture. May be accompanied by a mint or near mint holder as originally distributed by the photographer. Corners are complete and as issued. Emulsion may have no surface losses.

Docketing on recto or verso is either non-existent or contemporary with photographs manufacture.

**Extremely Fine (EF)** A photograph that shows no wear. Corners are complete and as issued. Emulsion may have minimal surface losses. Docketing on recto or verso is unobtrusive if present or is contemporary with the photographs manufacture.

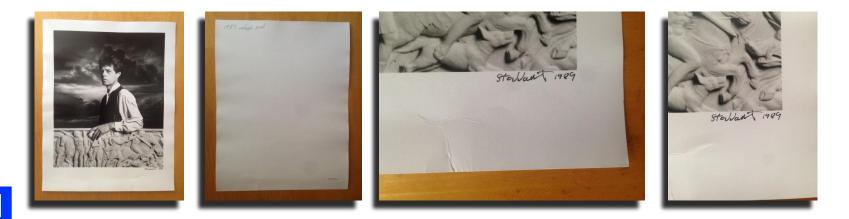


Source: http://www.pass-co.com/category/Historical\_Photographs/c27

## Condition

**Very Fine (VF)** A photograph that shows very minimal wear. May have insignificant or barely discernible crease or fold. Corners may have tiny bends. May have minor browning, abrasions, spot foxing, staining or docketing on recto or verso. Emulsion may have minimal surface losses.

**Fine (F)** A photograph that shows some wear. May have a minor bend or crease marks. Corners may have tiny bends. May have minor browning, chipping, abrasions, foxing, staining or docketing on recto or verso. Emulsion may have the miniscule surface losses. Trimming may be present to a minimal degree.



## Condition

**Good (G)** A worn photograph. May have minor folds or bends, marked browning, brittleness, chipping, abrasions, foxing, stains, docketing and insect or vermin damage. Emulsion may be damaged without loss to image. Trimming may be present, and portions of photographic surface or fragments may be missing. Collected only due to rarity or scarcity of the image.





**Poor (P)** An extremely worn and damaged photograph. May have folds or bends, marked browning, brittleness, chipping, abrasions, foxing, stains, docketing, insect or vermin damage. Emulsion may be damaged, causing loss to image. Trimming may be present and large portions or fragments may be missing. Collected only due to great rarity or great scarcity of the image.







## **Submission Guidelines**

Buyers will bid on lots that display a good description, clearly defined information, and beautiful photos, of course.

Being honest about flaws will increase the trust potential buyers have in the lot.

### **Lot Description**

To help encourage potential buyers to bid on your lot, you should include a detailed description of your object. This should be thorough and honest, and follow the guidelines on the next section.

## **Submission Guidelines**

Form fields will help you provide the key information about your lot that buyers are looking for. With it you'll find prepared fields for :

- Artist name (with birthdate and year of death, if applicable)
- Title of work
- Technique and support
- Signature, monogram, stamp
- Date
- Edition number
- Condition
- Size
- Vintage print or printed later
- Certification
- Framing
- Notes (when not covered above, e.g. shipping)

### General rules:

- The minimum value for a lot to be accepted in our photography auctions is €75
- To put a reserve price on your lot, the minimum value has to be at least €200
- It is allowed to combine multiple photographs in a single auction lot. If the combined value exceeds €200, a reserve price can be added to the auction lot
- Please make sure your lot title is concise and clear, and does not contain terminology like "Rare," "Special," "Exceptional," etc.

## **Submission Guidelines**

Including strong photographs is the key to catching buyers' eyes.

Buying online means potential bidders don't get the chance to see your lot in person, so detailed and high quality photographs are very important.

### Photographs

To give experts and buyers the right impression of an item, we require a minimum of 5 high-quality photos according to the guidelines on the next section. The photos should include:

- Multi-angle views of the item
- Sharp & readable close-ups of important details:
  - Signature, embossing, stamps, numbering or any other text
  - Features of the material used
  - Relevant documents
  - Detailed images of any damage

## **Image Guidelines**

- Photograph your item in front of a plain and neutral background, preferably a light coloured wall or table.
- Make sure all images are in focus and upload your images with a high resolution.
- Make sure your photos show nothing else but the item you want to put up for auction. We won't accept images in which the artwork is held by a person.
- Please always include images of the complete artwork including all edges from the front, back, bottom, top, and side views. Please also provide a photo that shows the complete artwork without frame.
- Accurately reflect the condition with detail photos and include sharp detail images of any signs of wear and tear, damages, relined or restored parts.
- **TIP:** photograph in daylight or use professional lighting. Daylight helps enhance an item's details. Lamp light obscures an item's true colours, and flash photography can cause shading or an unattractive finish.
- Processing your pictures digitally should be limited to tilting the angle, and cropping the edges. Never adjust the colour and do not use programs to place your photographs in fictitious environments.



## **Image Guidelines**

- Photo 1: Full front including all edges
- Photo 2: Cropped image of the full front without frame
- Photo 3: Full back including all edges (even when back is blanc)
- Photo 4: Close up signatures, edition numbers, dates, annotations, inscriptions
- Photo 5: Close ups of the structure and details
- Photo 6: Close ups of any condition flaws when present





Maria jalonne //i

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mario joloune

" lo non ho mani cho mi accurezzino il volto



## Thank you.