# Acceptance & Submission Guidelines

**Trading cards** 





# Trading Cards Premium Positioning

At Catawiki, we auction cards of premium quality which are hard to find and appealing to passionate cards enthusiasts and collectors.



Because potential buyers come to Catawiki looking for special, interesting items, our **in-house experts select every piece** for our auctions. They ensure items are of **premium quality** and are presented in the best possible way.

This expert selection helps keep our bidders excited, because they can find rare, special pieces they're interested in. This also helps our sellers have great selling experiences.



At Catawiki, we're constantly moving forward. We focus on premium products that really get buyers' attention. This opens up opportunities for success for you.

From the 10+ million people who visit Catawiki every month, we gain valuable information on what they're passionate about and what they're looking to buy.

With your help, we want to make sure we meet this high demand and offer the special objects that excite our growing number of bidders.

In these guidelines, we've defined the special pieces that bidders look for in our Trading Cards auctions. We'll also guide you through what you need to successfully offer your Trading Cards for auction.

Our experts and account managers will be available to support and guide you towards success on Catawiki.

Thank you for joining us on this exciting journey!



# **Product Guidelines**



For our Trading Cards auctions, we seek and select trading cards that are:

- Authentic,
- Minimum market value of €50,
- If you have objects under €50 value, you can combine them to reach the minimum value required,
- Appealing to all kinds of collectors:
   vintage, modern, graded, sealed, sets
   and collections.



# **Examples of Desired Brands**















# **Premium Quality**









### What is **not** accepted on the platform:

- Non authentic cards and replicas,
- Non authentic booster boxes,
- Graded cards coming from companies, outside of our acceptance criteria,
- "Heavily played" raw cards,
- Non authentic booster packs,
- Authentic resealed/glued packs,
- Bulks of cards containing less than 1500 cards,
- Empty original vintage boxes.

→ Objects that are not related to cards (figurines, video games, plushies, etc.) will be sent to the relevant category for evaluation.



# **Grading Companies**

If your card is graded, we ask you to specify the professional grading company.

Here is a list of grading companies we consider reputable. We review this list every six months, adding and removing companies if needed. We keep a close eye on their professional work, and also on the community's opinion.

- PSA (US)
- BGS (US)
- CGC (US)
- SGC (US)
- CCC (FR)
- GG (NL)
- PCA (FR)
- ACE (UK)

- Graad (IT)
- AP Grading (DE)
- MGC (UK)
- CardMarket Grading (DE)
- CollectAura (FR)
- AiGrading (IT)
- TAG (US)



# Criteria for grading companies

Below you can find the criteria for a grading company to be considered professional and accepted on Catawiki list:

- > The grading company should have a public database.
- The grading company should have professional offices and equipments.
- As a seller, you cannot sell cards of a grading company you're affiliated with.
- To assess the reliability of a company, our experts may visit the grading company offices.



# **Signature**









If a signature on a card is not authenticated by a professional grading company, we will not accept the item on the platform, due to risk of fraud.

However, if there is any proof (photos) of the cards being signed by the artist/influencer/celebrities,etc, we might accept it.



# **Mystery Boxes**

Mystery boxes are items created by companies with a semi-random content. Each company provides a disclaimer with the chances to get a specific item.

Due to high volume submission, Mystery boxes are no longer accepted for non-professional sellers on the platform.

### **Acceptance rules:**

- Seller should be professional.
- Seller should offer a mix of objects on Catawiki. Mystery box should represent less than
   50 % of objects offered.
- Feedback score should be above 98%.
- Seller should add a disclaimer in description stating the pull chances.
- Seller needs to guarantee proper randomisation of the items by third parties.



# **Submission Guidelines**

Potential buyers are more likely to bid on objects with a good description, with all relevant information displayed clearly.



### **Object Description**

To help encourage potential buyers to bid on your object, you should include a detailed description of your object(s). This should be thorough and honest, and should follow the guidelines below.



## **Submission Guidelines**

If you use our website to upload your objects, fields will appear to give you guidance about what information we need to know about your object. The fields you fill in present the information in a way that's easy for the buyer to read and search by.

### The required information includes:

- Type: Trading card, Booster box, collection, graded card, etc.,
- Condition: From Poor to Near Mint,
- Number of items,
- Language,
- Price: Reserve price is only accepted for items with a value above 200 euros.
- Buy Now: You have the possibility to sell your item without auction through enabling "Buy Now" option.



# High value objects



We pay special attention on objects that are over a certain value to ensure quality.

For special cards that have a value of or exceeding €500 we will ask you to provide extra information as to the provenance and pictures to prove that you legitimately hold the card.



# **Examples of Description**





NO. 86685163

Pokémon Cards Auction (French) >

### Pokémon - 1 Card



Selected by Mickael Molé >

### Pokemon card graded 9.5

CONDITION	Excellent (EX
TYPE OF ITEM	Card
TOTAL NR OF ITEMS	1
BRAND	Pokémon
_ANGUAGE	French







NO. 86550095

Pokémon Cards Auction (Vintage)

Pokémon Graded card -Vintage Rocket Gang #135 Dark Jolteon - PSA 7



Selected by Mickael Molé >

1997 Pokemon Japanese Rocket Gang #135 Dark Jolteon

### PSA 7

### Show more

THENE/GAME	Vintage Rocket Gang #135 Dark Jolteon
GRADE	7
TYPE OF ITEM	Graded card
GRADE COMPANY	PSA
BRAND	Pokémon
SERIES	Team Rocket
EXTRAS	PSA graded
LANGUAGE	Japanese



# **Submission Guidelines**

Including strong photographs is key to catching buyers' attention, ensuring they bid on your object.



### **Photography**

To allow our experts, as well as our bidders, to get an accurate impression of your item, we need a minimum of 3 high quality photos showing:

- Good lighting photos,
- Front and back photos of the card (holos),
- Close-up pictures in order to assess the condition of the card,
- Picture of every item.



# Detailed and high quality photographs

Buying online means bidders don't get a chance to see or touch your object in person. For this reason detailed and high quality photographs are very important. It is preferred to use a white or mono colored background.







# **Sealed Products**

To ensure the authenticity of the items sold on the platform, we ask for extra photos and informations. For sealed boxes we require photos of each side/angle.















# **Sealed Packs**

To ensure the authenticity of a booster pack, we require photos of the sealed parts, also inside the strip. We kindly ask you to weigh the pack (light or heavy). It is not necessary for modern packs but mandatory for vintage ones. We will not accept photos with scales not showing two digits.



















Thank you.